

# Mortgage Bankers Association of Northwest Ohio

**SUMMER RESPITE** – We take a break from meetings each June, July, and August. We hope you've enjoyed the summer and that you have prospered from your loan originations and sales.

The Board has met a couple of times to plan activities and to resume meetings in September.

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## MEMBERSHIP DRIVE

At a recent summer meeting the Board designated the last week of August for a membership drive. About twenty area banks and mortgage companies were identified as potential new members. Board members were assigned to contact each organization and to invite them to our September membership lunch meeting.

You can help us. If you know of an area lender that is not a member, please invite them to join us. New affiliates members are always welcome, too.

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## SEPTEMBER MEETING

Date: Tuesday, September 20<sup>th</sup>

Time: 11:30 AM Registration and networking  
12:00 noon Luncheon and program

Location: Mancy's Italian Restaurant, 5453 Monroe Street, Toledo, OH 43623

Program: Megan Meyer-Foos  
Executive Secretary for the Toledo Board of Realtors

Menu selection, costs, and flyer to follow

RSVP, please [administrator@mbanwo.com](mailto:administrator@mbanwo.com)  
[www.mbanwo.com](http://www.mbanwo.com)

Reservations by Friday, September 16

Program chairperson for this event is Kelly DeVenney, Huntington Mortgage.

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## FUTURE EVENTS

OCTOBER MEETING will be Tuesday, October 18<sup>th</sup> at the Toledo Club. The speaker will be Jennifer Styblo, Toledo Hypnotherapy Center. Jennifer works with a number of individuals and businesses in order to help them achieve their goals. These goals include sales performance, self confidence, focus/concentration, work performance, etc. Jeremy Feeback is coordinating the meeting.

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## **ON THE REGULATORY FRONT**

All is quiet on the regulatory front as responsibility for regulating our industry shifts gradually to the Consumer Finance Protection Bureau (DFPB) as a result of the Dodd-Frank Act.

The industry has been invited to comment on a proposed form that will revise and combine the Good Faith Estimates (our current version is less than two years old) with the Truth-In-Lending disclosure (which is less than one year old).

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## **CHANGES, PROMOTIONS**

If you or someone you know in our industry, has made a job change or had a promotion, please let us know so we can share the information in the newsletter.

*Tony Brancatto* has joined *PrimeLending* (a national company with a new branch in town). Tony is Production Manger for the Toledo office.

*Rita Ehmann* and *Jack Howard* have also joined *PrimeLending* as loan officers, and *Dennis Boetcher* is office assistant.

*Bob Duck* (an MBA past president) has joined *Grande Financial*

*Laurie Howard* has joined *Louisville Title* as a sales representative

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## **RESERVATIONS, PLEASE....**

General membership meetings are scheduled for the third Tuesday of the month. We have to give a head count to the restaurants and meeting venues by the pevious Friday, so we appreciate your early reservations.

Reservations are guaranteed. Many of the venues bill us for no shows, and some have imposed higher costs if we don't have minimum attendance. However, if you can't make it, please call. We might be able to pair you off with a late registration.